

Address \_\_\_\_\_ Zip Code \_\_\_\_\_

Original Listing Contract date of \_\_\_\_/\_\_\_\_/\_\_\_\_

www.WebMLS.net:

Full service is defined as WebMLS agent doing the following:

- 1) List the above property in the local REALTORS Multiple Listing Service (MLS).
- 2) Place a www.WebMLS.net For Sale sign in the front yard of the above property (if allowed). If the property is located in an HOA community that requires a unique sign, seller must provide sign at seller expense with www.WebMLS.net & agent name & phone number on sign. Seller will not add additional signs etc.
- 3) Place photos of the property in the local REALTORS MLS System.
- 4) Receive all buyer calls on the property.
- 5) Set all showings on property per seller instructions.
- 6) Make a diligent effort to obtain feedback from each showing and report feedback to seller (we never get 100%)
- 7) Negotiate the Offer to Purchase. All contract negotiations will be done using fax, phone and/or email.
- 8) Set appointments for all inspections and appraisal.
- 9) Negotiate the results of the whole house inspections.
- 10) Take care of all details for and attend closing when applicable.
- 11) Seller may choose to host open houses and, at seller option, place & pay for open signs & advertising seller chooses.
- 12) Seller may show the home to buyers when applicable.

**All Upfront Listing Fees are non-refundable. Seller will be charged a \$50 service fee for a returned check added to new replacement check. Non payment of Upfront Listing Fee chosen below will automatically change this contract to 7% total commission.** www.WebMLS.net reserves the right to cancel this contract at anytime.

Seller elects to;

1) **Upfront Listing Fee:** seller will pay www.WebMLS.net \$ \_\_\_\_\_ **at signing** of this contract.

2) **TOTAL Commission INCLUDING co-op commission listed in # 3 below:** seller will pay www.WebMLS.net a **TOTAL commission (Listing + co-op)** of :

\$ \_\_\_\_\_ **Or** \_\_\_\_\_ % of sale price at closing.

3) **Sale/co-op Commission:** WebMLS will pay the buyers agent or co-op broker a co-op commission of

\$ \_\_\_\_\_ **Or** \_\_\_\_\_ % of sale price.

Seller agrees to raise the total commission as follows if the property has not sold;

1) On \_\_\_\_/\_\_\_\_/\_\_\_\_ raise total commission to \_\_\_\_\_ with a Sale/co-op of \_\_\_\_\_

2) On \_\_\_\_/\_\_\_\_/\_\_\_\_ raise total commission to \_\_\_\_\_ with a Sale/co-op of \_\_\_\_\_

3) On \_\_\_\_/\_\_\_\_/\_\_\_\_ raise total commission to \_\_\_\_\_ with a Sale/co-op of \_\_\_\_\_

X \_\_\_\_\_  
WEBMLS, Inc. Salesperson

X \_\_\_\_\_  
Seller

Date \_\_\_\_/\_\_\_\_/\_\_\_\_

X \_\_\_\_\_  
Seller